



## GROWTH PARTNERS

A long-term approach to private equity investing

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## OVERVIEW

Bel Air Growth Partners sponsors private equity transactions for well-positioned lower middle market companies. The principals of Bel Air stand on over three decades of experience and capital stewardship partnering with owners, management teams and advisors to move companies forward. Our expertise and resources help individuals achieve liquidity objectives, and position companies for long-term success.

## WHY BEL AIR?

- Extensive lower middle market experience, resources and growth orientation
- Longer than typical PE fund hold periods
- Midwestern values and accessibility
- Economic alignment through our material investment in companies
- We know how to have fun!

### CRITERIA

#### EBITDA

\$500,000 to  
\$5,000,000

#### SECTORS

Specialty Services  
and Manufacturing

#### LOCATION

Midwest and  
West Coast focus

## INVESTMENTS

Bel Air's principals have led or supported 27 ownership transitions valued at more than \$260 million over the last two decades. A selection of representative transactions is as follows.



Provider of reserve studies for  
community associations



Applicator of engineered coatings



Provider of QA services for  
residential builders



Manufacturer of wide belt  
sanding equipment



Provider of energy efficiency  
program services



Provider of paint line  
coating removal services



**IGC Technologies LLC**

Manufacturer of  
metal casting additives